



Dear CEIR Colleague,

On behalf of CEIR, I have the pleasure to invite you to the **CEIR Congress** that will take place on **6-8 June 2018 in Gardone Riviera (Italy)**.

Once again I look forward to some very interesting days in the spirit of CEIR which is not only experienced in the working sessions but which also stems from the informal atmosphere and the convivial interface taking place among the CEIR Members. As organizers we will do our best to make you stay in Italy a most rewarding and enjoyable one.

I wish you a pleasant stay in Gardone Riviera!

Ugo Pettinaroli, CEIR President

EUROPEAN VALVES WILL SPEAK ITALIAN IN JUNE 2018. ANNUAL CEIR CONGRESS IN AGENDA IN GARDONE RIVIERA

The annual Congress of **CEIR, the European Association for the taps and valves Industry** will be held in Italy from 6 to 8 June 2018. As a matter of fact the presidency is in charge of Italy for the present two year period, precisely of the member-association AVR/ANIMA, among the 13 National Association members. Italy plays indeed a highly significant role within the European Committee, also confirmed by the constant top position detained by Italy over time in the classification of the three referring products: **industrial valves, sanitary valves and taps, building valves**.

Location of the meeting is the historical Hotel Savoy Palace, based in Gardone Riviera (Garda Lake) in the North of Italy.

The programme includes institutional meetings of the **Board, of Marketing and of Technical Committees** followed by the **General Assembly**.

Special emphasis is given to the **Conference Day**, scheduled on the 7th June, which foresees interesting speeches of Italian and European personalities, guests in the Event.

Issues on the table scheduled during the summit will start from the analysis of the present geo-political international situation: outlook, challenges and forecast for industry. In view of this is intended the speech **"Internal and external barriers to competition, a different perspective"** by Andrea Moro (Cranfield University). Another strong issue will be the state of the art of the legislation of **materials in contact with drinking water**: as a matter of fact a speech of both Enrico Veschetti (Italian National Superior Institute of Health) and of Szilvia Eosoly (EDW European Drinking Water) are foreseen. Working sessions will be completed by issues of energy efficiency and circular economy, robotics, trends of valve global industry within market opportunities and investments.

Then a panel discussion: **"One certification, one test, throughout Europe"** will be held, followed by the speech of Salvatore Majorana (Kilometro Rosso): **"From research to industry: the long fil rouge of the innovation"**.

The analysis of **"The market place of the global valve industry"** will take place, followed by another panel discussion on **"The future of the valve industry worldwide"** and the closing speech of CEIR President Ugo Pettinaroli.

On 8th June in the morning, the **CEIR General Assembly** will be held.



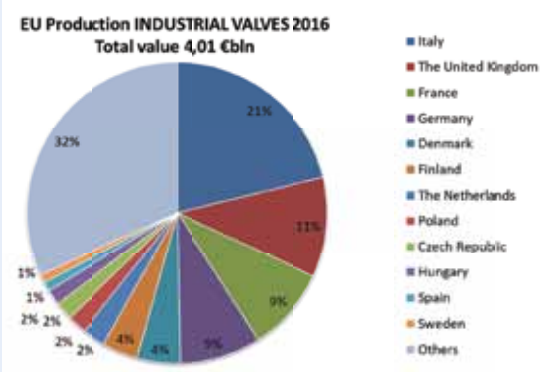
In the afternoon, factory visits to FONDITAL and EREDI GNUTTI are scheduled.

As a corollary of the Event, a rich and interesting social programme for participants' partners – including visits to Sirmione, Verona, Gardone and Salò - is planned for the whole period of the Event.

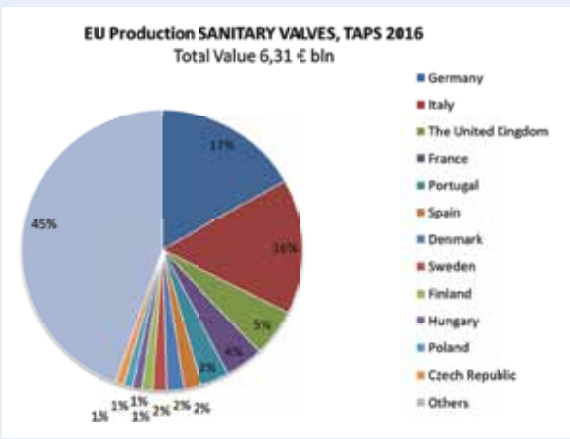


2016 Economic estimates

The branch of European industrial valves - represented by CEIR - recorded a total production of 4,01 billion euro in 2016, so distributed according to member-countries: Italy 21%, The United Kingdom 11%, France 9%, Germany 9%, Denmark 4%, Finland 4%, The Netherlands 2%, Poland 2%, Czech Republic 2%, Hungary 2%, Spain 1%, Sweden 1%, Others 32%.



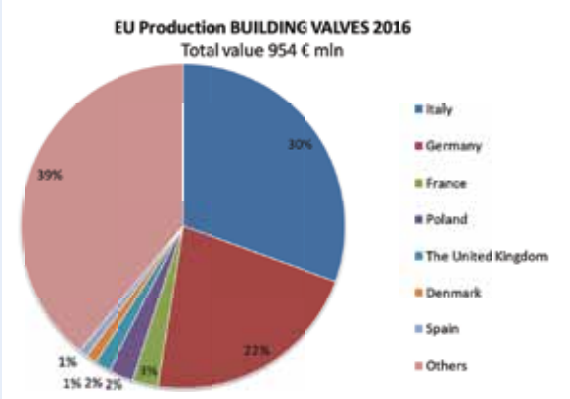
As for the European sanitary valves and taps, the total production amounted 6,31 billion euro which had the following percentages: Germany 17%, Italy 16%, The United Kingdom 5%, France 4%, Portugal 3%, Spain 2%, Denmark 2%, Sweden 2%, Finland 1%, Hungary 1%, Poland 1%, Czech Republic 1%, Others 45%.



Building valves recorded overall 892 million euro divided as follows: Italy 30%, Germany 22%, France 3%, Poland 2%, The United Kingdom 2%, Denmark 1%, Spain 1%, Others 39%.

In general, a decrease was recorded in 2016 for almost all of them in comparison to 2015 production estimates.

The classification of countries has almost been the same in both estimates, with Italy at the top position as for industrial and building valves, second for sanitary valves (while it was at the first place in 2015). Germany, The United Kingdom and France alternate at the first places according to branches.



CEIR Congress 2018

Gardone Riviera Italy

Hotel Savoy Palace 6-8 June

sponsored by

THE EUROPEAN ASSOCIATION FOR THE TAPS AND VALVES INDUSTRY
www.ceir.eu

CEIR programme 6-8 June 2018	
Wednesday 6 June	
12.00-13.00	Lunch (for Board Members)
13.00-16.30	Board Meeting (by invitation only) - Meeting room 'Duse'
17.15	Meeting in the hotel lobby
17.30	Departure by motorboat - Tour of Garda lake
18.15	Visit of Sirmione
19.30	Informal Dinner
	Departure by bus from Piazza Castello of Sirmione to the Restaurant Osteria alla Torre - San Martino della Battaglia
22.00	Back to the Hotel by bus
Thursday 7 June	
9.00-16.30	Conference Day - Meeting Room 'Plenaria'
9.30-17.00	Departure by bus - Visit of Verona & Lunch at Restaurant 12 Apostoli (for partners)
12.30-13.45	Lunch at the Hotel Savoy Palace (for delegates)
19.30	Cocktail & 'CEIR Photo' at the Hotel Savoy Palace Terrace
20.00	Gala Dinner at the Hotel
Friday 8 June	
08.30-12.30	Visit of Il Vittoriale in Gardone and Salò (for partners)
09.00-12.30	CEIR General Assembly (for CEIR Members) Meeting Room 'Plenaria'
12.30-13.30	Lunch at Hotel Savoy Palace (for delegates and partners)
13.30	Factory visit: Departure by bus to FONDITAL in Carpeneda Departure by bus to EREDI GNUTTI in Brescia Back to the Hotel Savoy Palace
17.00	
18.00	Visit of a typical wine cellar (for delegates and partners)
20.00	Back to the Hotel Savoy Palace

CEIR Conference Day Thursday 7 June 2018	
09.00	Registration of the participants
09.30	Opening of the CEIR Conference Day Ugo Pettinaroli (CEIR President)
Session 1 Macroeconomy	
09.45-10.30	Internal and external barriers to competition: a different perspective Andrea Moro (Reader in Finance, Cranfield University)
Session 2 Legislation on materials in contact with drinking water: the state of the art	
10.30-10.50	Review of Drinking Water Directive: the point of view of EDW Szilvia Eosoly (EDW WG Products Chair)
10.50-11.20	Review of Drinking Water Directive: the point of view of the Italian Authority Enrico Veschetti (ISS Istituto Superiore Sanità)
11.20-11.30	Question time
11.30-11.45	Coffee break
11.45-12.30	Panel Discussion: One certification, one test, throughout Europe Fabrizio Moscarello (ICIM) Paul Taylor (NSF) Günter Schieweck (IAPMO) Pascal Vinzio (KSB) Moderator: Alessandro Maggioni (ANIMA-AVR)
12.30-13.45	Lunch
Session 3 Innovation	
13.45-14.30	From research to industry: the long fil rouge of the innovation Salvatore Majorana (Kilometro Rosso)
Session 4 The market trends of the global valve industry	
14.30-15.00	Trend of the valve industry: markets, investments and opportunities Davide Chiaroni (Politecnico di Milano University)
15.00-15.20	A focus on the Middle East market Angelo Di Tata (Petrofac Supply Chain Director)
15.20-15.40	Coffee break
15.40-16.30	Panel Discussion: The future of the valve industry worldwide David Moser (DFT Inc.) Angelo Di Tata (Petrofac) Matteo Finardi (Maire Tecnimont) Moderator: Alessandro Durante (ANIMA-AVR)
16.30	Closing of the Conference Day Ugo Pettinaroli (CEIR President)